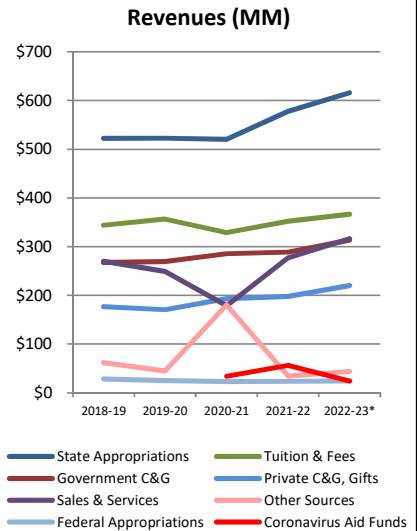


## Recent History for Revenue Sources

Revenues	2018-19	2019-20	2020-21	2021-22	2022-23*	Change
Tuition & Fees	\$343,851,837	\$356,776,551	\$329,081,529	\$352,522,696	\$366,610,051	7%
Federal Appropriations	28,197,988	25,194,404	23,020,618	23,658,433	24,639,771	-13%
State Appropriations	522,482,253	522,902,154	520,557,105	578,015,894	616,310,706	18%
Government Contracts & Grants	267,416,233	269,693,224	285,439,904	288,858,602	313,641,069	17%
Private Contracts, Grants, & Gifts	176,856,148	170,667,148	193,257,759	198,030,490	220,383,546	25%
Other Noncapital Grants	425,302	440,961	1,264,761	0	950,287	123%
Coronavirus Aid Funds	0	9,457,241	34,001,077	56,398,506	24,181,626	
Sales & Services	270,041,526	249,151,047	179,038,888	277,571,723	316,646,728	17%
Other Sources	62,053,748	45,142,611	180,405,823	34,155,571	44,063,207	-29%
Total Revenues	\$1,671,325,035	\$1,649,425,340	\$1,746,067,464	\$1,809,211,915	\$1,927,426,991	15%

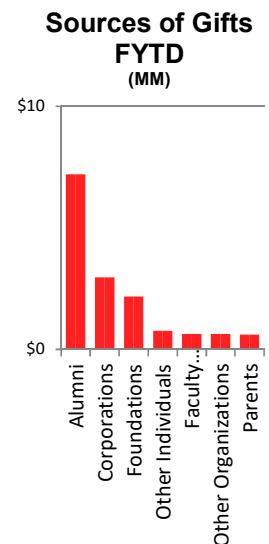


Source: Finance &amp; Administration

\* 2023 unaudited

## Development and Gift Activity

As of August 31, 2023	Current Operations	Endowment	Facilities	YTD FY '24 Impact Total	YTD FY '23 Impact Total	3 year Average (FY21 - FY23)
Agriculture and Life Sciences	1,888,258	1,183,924	44,100	3,116,282	2,061,690	4,587,146
Design	11,877	101,520	17,024	130,420	462,155	249,022
Education	107,420	29,850	0	137,270	799,659	382,773
Engineering	493,069	1,351,284	7,230	1,851,582	1,267,869	1,775,702
Humanities & Social Sciences	109,244	6,594	0	115,838	257,995	140,645
Poole College of Management	186,632	55,906	200	242,738	164,700	150,270
Natural Resources	193,017	1,777,004	0	1,970,021	576,647	334,666
Sciences	47,370	215,730	1,550	264,650	362,400	585,594
Wilson College of Textiles	401,108	59,594	0	460,702	4,056,949	2,784,052
Veterinary Medicine	381,041	8,431	0	389,472	141,102	524,493
Alumni Association	37,623	1,236,465	0	1,274,088	16,478	120,267
DASA	513,802	135,222	7,700	656,725	747,876	423,439
Libraries	65,489	798,019	35,500	899,008	396,266	235,371
University-wide	2,128,146	81,921	125,170	2,335,237	2,475,954	2,998,476
Athletics*	870,498	1,450	239,990	1,111,938	4,177,964	2,509,713
Total	7,434,593	7,042,913	478,464	14,955,970	17,965,703	17,801,627



Source: Advancement Services. New activity is broken out by use of gift funds, i.e., Current Operations, Endowment and Facilities.

\* Includes gift information provided by the NCSU Student Aid Association.

## Sponsored Program Activity, Awards and Proposals

	Awarded Projects through August 31, 2023			Proposed Projects through August 31, 2023			Contracts & Grants Expenditures		
	2022 YTD	2023 YTD	5 YR AVERAGE	2022 YTD	2023 YTD	5 YR AVERAGE	8/31/2021	8/31/2022	8/31/2023
Chancellor				0	1,353,266	612,930	1,464,952	861,808	619,757
Agriculture & Life Sciences				45,763,151	93,146,019	100,834,157	16,133,953	15,541,638	16,129,233
Design				885,847	3,431,918	1,196,051	370,164	238,651	338,319
Education				7,524,178	10,403,462	17,406,919	3,162,949	3,173,589	4,031,234
Engineering				64,105,517	204,459,721	107,018,133	18,676,748	20,938,104	22,470,344
Humanities & Social Sciences				2,749,170	8,804,575	4,976,864	905,466	770,909	829,272
Poole College of Management				0	508,032	1,014,652	441,238	240,917	319,443
Natural Resources				12,985,877	26,808,632	14,839,953	1,825,033	1,813,258	2,521,418
Sciences				15,498,953	47,049,774	30,062,786	7,307,788	8,458,076	9,617,221
Wilson College of Textiles				1,765,090	2,862,597	4,103,092	731,175	799,499	986,566
Veterinary Medicine				18,066,588	38,925,119	22,810,667	6,236,267	3,421,549	3,195,482
Finance & Administration				0	160,000	42,256	-1,919,363	601,466	162,758
Division of Academic and Student A				0	185,000	85,304	8,091	38,352	6,716
Provost				7,631,525	9,452,204	6,729,195	2,793,647	3,041,342	3,504,341
Research & Innovation				11,693,272	15,484,967	15,183,072	5,421,708	7,044,269	7,297,685
Totals:	0	0	0	188,669,168	463,035,286	326,916,031	63,559,816	66,983,427	72,029,790

Source: Awards and proposals from Office of Research and Innovation, and year-to-date C&amp;G expenditures from Office of Contracts and Grants.

Chancellor's expenditures include External Affairs, Partnerships and Economic Development. Provost's expenditures include: Graduate School, McKimmon Center, Division of Academic and Student Affairs, University Libraries, Enrollment Management and Services, Digital Education and Learning Technology Applications, Office for Institutional Equity and Diversity, Office of Global Engagement, Institute for Emerging Issues.

# EXTERNAL AFFAIRS, PARTNERSHIPS AND ECONOMIC DEVELOPMENT

## About the Division

NC State's Office of External Affairs, Partnerships and Economic Development (EAPED) works to position the university as one of the top public research universities in the state of North Carolina and the United States. The division works with a variety of internal and external constituencies to advocate for NC State in achieving its three-tiered mission of teaching, research, and extension and engagement.

EAPED's strategic focus on building and managing relationships and economic development partnerships enhances local and global engagement, resulting in new jobs and investment for North Carolina. Another key responsibility of the division includes monitoring, informing and influencing public policy at the county, state and federal levels on issues that may impact or be of significance to NC State. EAPED aligns five units into one organizational structure: Partnerships, Economic Development, Small Business and Technology Development Center (SBTDC), State and Local Relations, and Federal Affairs.



**“Partnering to advance industry-leading innovation is a key win for both Under Armour and NC State. We are proud to work with NC State to improve athletic performance apparel and footwear.”**

— Stephanie Linnartz, President and CEO,  
Under Armour

## EAPED Units

- The Office of **Partnerships** helps public and private entities find the right partnership opportunities, whether that's sponsoring faculty research, hiring student interns and supporting Senior Design Projects, or identifying space on Centennial Campus. The office actively works with more than 120 corporate, government and nonprofit partners to build mutually beneficial collaborations that help strengthen strategic research initiatives and advance student and faculty development.
- **Economic Development** works across the state to attract new businesses and industries to North Carolina. By working closely with the N.C. Department of Commerce, the Economic Development Partnership of North Carolina (EDPNC), and local economic development organizations, NC State helps recruit companies while providing real-world opportunities for students and faculty. NC State also actively participates in outreach and engagement projects with local communities across the state to support economic development.
- **Small Business and Technology Development Center (SBTDC)** has helped North Carolina businesses grow and create new jobs since 1984. As the business and technology extension service of the UNC System, SBTDC's State Administrative Offices are hosted by NC State. Over the last decade, SBTDC provided service to 39,476 small- and mid-sized businesses, including 525,525 hours of no-cost advisory services — resulting in 27,292 jobs created, \$1.12 billion capital formation and 1,393 new businesses started across North Carolina.
- **State and Local Relations** represents the university and effectively advocates on its behalf by sharing priorities and campus concerns with the North Carolina General Assembly, Council of State, Raleigh City Council, Wake County Commissioners, as well as numerous other elected officials and external stakeholders throughout the state. The office assists in facilitating the development, implementation and advocacy of NC State's legislative agenda, and monitors, informs and influences public policy with timely reporting to a variety of internal and external constituencies.
- **Federal Affairs** works to increase the understanding of and support for NC State's federal agenda, with a primary focus on strategic research initiatives. The unit works to increase the visibility of NC State's priorities among members of Congress, congressional staff, agency officials and other key audiences. The office also works to effect change in policies when they would adversely impact the operations of NC State.

### Leadership Team

- Kevin Howell, Vice Chancellor, EAPED
- Julie Smith, Associate Vice Chancellor, EAPED
- Mark Schmidt, Associate Vice Chancellor, Partnerships
- Tom White, Director, Economic Development
- Byron Hicks, Assistant Vice Chancellor / State Director, SBTDC
- Matt Peterson, Director, Federal Affairs