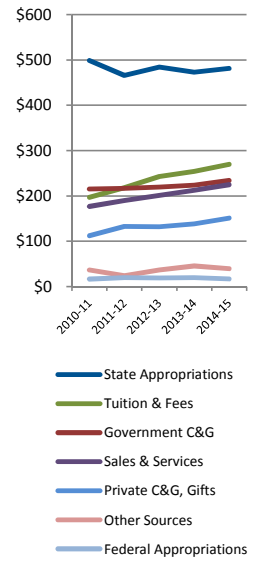


Recent History for Revenue Sources

Revenues	2010-11	2011-12	2012-13	2013-14	2014-15	5 year Change
Tuition & Fees	\$ 197,091,556	\$ 217,985,451	\$ 242,771,900	\$ 254,088,086	\$ 270,139,559	37%
Federal Appropriations	16,842,963	19,356,553	18,723,388	19,849,729	16,930,633	1%
State Appropriations	499,074,516	466,082,225	484,021,602	473,005,231	481,548,424	-4%
Government Contracts & Grants	215,532,256	216,416,958	219,371,076	224,103,247	234,157,145	9%
Private Contracts, Grants, & Gift	112,217,459	132,779,294	131,877,347	138,173,888	151,196,685	35%
Other Noncapital Grants	1,210,822	391,238	1,313,705	1,050,069	279,362	-77%
Sales & Services	176,956,180	189,992,892	201,346,621	212,574,989	224,940,804	27%
Other Sources	36,614,235	23,929,941	36,854,397	45,740,357	39,305,042	7%
Total Revenues	\$ 1,255,539,987	\$ 1,266,934,552	\$ 1,336,280,036	\$ 1,368,585,596	\$ 1,418,497,654	13%

Revenues (millions)

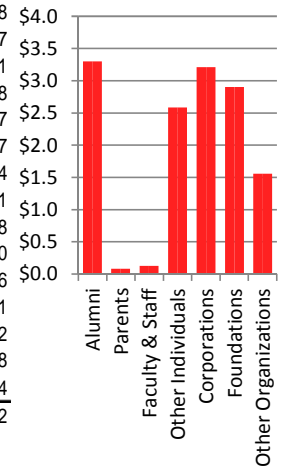


Source: Finance & Administration

Development and Gift Activity

(as of August 31, 2015)	Current			YTD 2016 Totals	YTD 2015 Totals	YTD Period % Change FY15/16	Year End 2015 Totals
	Operations	Endowment	Facilities				
Agriculture and Life Sciences	3,951,730	183,483	64,789	\$4,200,003++	3,952,509	6%	57,263,208
Design	30,110	25,000	0	55,110	376,207	-85%	2,060,667
Education	351,027	20	20	351,067	48,460	624%	1,811,131
Engineering	745,913	127,658	0	873,570	1,505,646	-42%	21,741,828
Humanities & Social Sciences	63,763	550	0	64,313	8,204,751	-99%	9,353,847
Management	93,197	8,060	0	101,257	1,174,457	-91%	5,708,217
Natural Resources	172,101	2,206	0	174,307	108,624	60%	2,688,374
Sciences	661,812	10,735	426,000	1,098,547	1,199,626	-8%	6,990,751
Textiles	27,915	656	0	28,571	77,343	-63%	3,812,168
Veterinary Medicine	348,887	597,589	0	946,476	374,897	152%	33,023,890
Alumni Association	37,747	31,800	0	69,547	42,313	64%	816,246
DASA	30,023	25,725	59,452	115,199	121,084	-5%	3,341,831
Libraries	16,398	25,668	1,374,366	1,416,432	825,457	72%	2,521,372
University-wide	2,510,670	42,865	52,093	2,605,628	8,388,092	-69%	25,140,288
Wolfpack Club/Athletics	1,064,969	100,575	480,231	1,645,775	2,590,343	-36%	32,199,454
Total	10,106,262	1,182,590	2,456,950	13,745,802	28,989,809	-53%	208,473,272

Sources of Gifts YTD (millions)



Source: Advancement Services. New activity is broken out by use of gift funds, i.e., Current Operations, Endowment and Facilities.

++YTD 2016 Totals do not include conditional pledges: \$110K for Plant Sciences Initiative (CALs)

Sponsored Program Activity, Awards and Proposals

	Awarded Projects through August 31, 2015			Proposed Projects through August 31, 2015			Contracts & Grants Expenditures		
	2015 YTD	2016 YTD	5 YR AVERAGE	2015 YTD	2016 YTD	5 YR AVERAGE	8/31/2013	8/31/2014	8/31/2015
Chancellor	0	1,200	36,240	0	2,700	540	110,170	63,498	93,640
Agriculture & Life Sciences	6,595,574	13,768,382	11,654,262	68,599,870	42,006,699	36,491,677	10,014,906	9,950,266	10,020,370
Design	94,658	9,945	146,327	55,500	654,830	270,896	198,825	240,791	173,732
Education	1,890,055	3,817,916	2,910,380	6,431,629	2,315,285	4,094,318	1,919,716	1,758,737	1,951,251
Engineering	31,658,519	21,776,337	24,513,073	49,270,949	42,116,255	49,349,935	15,468,221	14,828,953	15,086,279
Humanities & Social Sciences	3,102,406	1,663,294	2,139,985	2,212,784	5,621,700	3,081,105	1,093,286	1,424,007	1,340,128
Poole College of Management	115,000	323,640	219,323	9,000	420,649	454,303	203,939	303,481	304,590
Natural Resources	3,247,178	2,319,078	3,072,361	4,402,175	4,542,694	5,689,795	1,876,258	1,872,616	1,848,805
College of Sciences	8,092,304	12,099,324	11,770,863	18,192,503	28,459,874	29,859,285	9,173,761	8,763,079	9,265,898
Textiles	5,060,679	492,478	2,206,509	3,828,056	1,112,389	2,656,349	1,114,272	1,040,480	1,136,754
Veterinary Medicine	1,722,312	2,572,853	2,600,065	6,015,119	7,079,985	5,608,648	1,315,041	1,001,300	1,300,096
Finance & Business	56,933	54,509	33,288	0	0	21,143	18,947	2,449	1,669
Information Technology	30,609	0	122,080	30,609	0	38,881	0	614	0
Provost	1,888,398	2,767,391	2,257,791	2,237,670	2,667,018	2,446,646	2,672,848	2,484,903	2,894,588
Research, Innov. & Econ. Dev	3,692,714	3,394,886	4,558,665	11,124,167	3,836,936	8,304,242	4,494,443	3,231,332	7,173,701
Totals:	67,247,339	65,061,233	68,241,212	172,410,031	140,837,014	148,367,763	49,674,632	46,966,506	52,591,951

Provost's expenditures include Graduate School, DASA, McKimmon, Libraries, EMAS, Academic Outreach, Equity & Diversity, and International Affairs.

Source: Awards and proposals from Office of Research, Innovation, and Economic Development (ORIED), and year-to-date C&G expenditures from Office of Contracts and Grants

Strategic Resource Management Phase I

Recommendation	Initiative	Team Members
A: Common Internal Allocation Methodology for Enrollment-related (SCH and FTE) Academic Funds	Common Internal Allocation Methodology for Enrollment Change	Budget Restructuring Task Force: Ginger Burks (chair), David Bristol, Frank Buckless, Jayne Fleener, Ryan Hancock, Steve Keto, Duane Larick, Barbara Moses, Margery Overton, Vicki Pennington, Barbara Sherry, Laura Taylor, David Zonderman
B: Differential/Premium Tuition and Fees	Premium Tuition for Targeted Master's Programs	Maureen Grasso (co-chair), Duane Larick (co-chair), Steve Allen, Mike Carter, Jennifer Coltrane, David Fiala, Mary Lelik, Barbara Moses, Jeff Scroggs, Dan Stancil
	COE Program Enhancement Fee	Louis Martin-Vega (chair), Ginger Burks, Jenny Cox, John Gilligan, Kevin Howell, Jerome Lavelle, Barbara Moses, Mike Mullen, Ariana Nasser, Margery Overton, Virginia Teachey, Travis Tippins, David Fiala
C: Growth of Doctoral Education	Growth of Doctoral Education - Major Efforts (expand doctoral stipend program, incentivize faculty to include stipends in grants, revise GSSP)	Maureen Grasso (co-chair), Duane Larick (co-chair), Deanna Dannels, David Fiala, Montserrat Fuentes, Jonathan Horowitz, Mary Lelik, Rick Liston, Kate Meurs, Barbara Moses, Douglas Reeves, Milburn Holbrook, Rob Smart
	Growth of Doctoral Education - Additional Efforts (monitor college resource/position cuts, graduate student insurance, graduate student support in capital campaign)	Duane Larick
	Doctoral Enrollment Market Analysis	Enrollment Planning Committee: Louis Hunt (co-chair), Duane Larick (co-chair), Frank Buckless, Ginger Burks, Lewis Carson, Maureen Grasso, Tommy Griffin, Karen Helm, Lisa Johnson, Steve Keto, Mary Lelik, Tim Luckadoo, Tom Miller, Barbara Moses, Mike Mullen, William Oxenham, Dan Solomon, Trey Standish, Rebecca Swanson
D: Internal Transfer	Internal Transfer Efforts (manage all transfer admissions centrally, analyze capacity drivers/resource constraints for high demand programs)	Louis Hunt (co-chair), Mike Mullen (co-chair), David Bristol, Shannon Davis, Vicki Gallagher, Tommy Griffin, Jerome Lavelle, Mary Lelik, Margery Overton
	University College	Mike Mullen (chair), Jo-Ann Cohen, Peyton Holmquist, Louis Hunt, Barbara Kirby, Duane Larick, Jerome Lavelle, Mary Lelik, Nathan Leaf, Carrie McLean, Jeannette Moore, Tracy Patty, Jose Picart, Karen Young

Strategic Resource Management Phase II

Recommendation	Initiative	Team Members
A: Satellite/Off-campus Facilities	Equine Health Center Assessment	Dean Paul Lunn, College of Veterinary Medicine; Representatives from Finance and Administration.
	Minerals Research Laboratory Assessment	Dean Louis Martin-Vega, College of Engineering; Tracy Patty, Assistant Director, University Budget Office.
	CALS Off-Site Facilities (Marine Aquaculture Research Center and NC Research Campus) Assessment	Dean Richard Linton, College of Agriculture and Life Sciences; Kevin Howell, Assistant to the Chancellor for External Affairs; Representatives from Finance and Administration, College of Natural Resources, College of Sciences, College of Veterinary Medicine, College of Engineering.
	Center for Marine Sciences and Technology Assessment	Mladen Vouk, Interim Vice Chancellor for Research, Innovation and Economic Development; Dean Richard Linton, College of Agriculture and Life Sciences; Dean Paul Lunn, College of Veterinary Medicine; Dean Dan Solomon, College of Sciences; Dean Mary Watzin, College of Natural Resources; Margery Overton, Vice Provost for Academic Strategy, Office of the Provost; Jonathan Horowitz, Associate Professor for Oncology.
B: Self-supporting Programs	Upper Ledger 3 Project Analysis	Ginger Burks Draughon, Director of Cost Analysis; Vicki Pennington, Assistant Vice Provost for Office Administration, Office of the Provost; Tracy Patty, Associate Director, University Budget Office; Department Head responsible for each project ID; College and Division Business Lead for the 2 digit OUC/unit; Others as named and needed for evaluation by each 2 digit OUC/unit.
	Analysis of Self-Supporting Entity Reimbursement	Steve Keto, Associate Vice Chancellor for Finance & Resource Management; Ginger Burks Draughon, Director of Cost Analysis; Jeff Cheek, Associate Vice Chancellor for Research Administration; College and Division Business Leads.
C: Position Analysis	Position Standardization in PeopleSoft HR and PeopleSoft Financials	Barbara Moses, University Budget Director; Todd Driver, Director for Human Resources Information Management; Wade Davis, Director for Human Resources Systems.
D: Outsourcing (Specific Opportunities)	Outsourcing Small-scale Projects and Expansion of Facilities Convenience Contractors Program	Steve Arndt, Associate Vice Chancellor for Facilities; Ken Kretchman, Director Environmental Health & Safety; Barry Olson, Associate Vice Provost for Business Administration, Division of Academic & Student Affairs; Richard Hayes, Senior Director, Campus Enterprises; Other Facilities representatives.
	Motor Pool Evaluation	Steve Arndt, Associate Vice Chancellor for Facilities; Robert Watling, Assistant Dean, College of Agriculture and Life Sciences; Heidi Kozlowski, Acting University Controller; one College and one Division Business Lead.